

Date

«Prefix» «First» «Last»  
«Address»  
«City», «State» «Zip»

Dear «Prefix» «Last»:

I have been reviewing my files and I have noticed that you discontinued your care on «LastContact». This concerns me greatly because it means that the subluxations which were causing the symptoms you came to our office with have not yet been corrected. Remember that to achieve correction, it takes time and repetition to make permanent structural changes in your spine.

**Maybe you feel better**-if so, that's wonderful. However, please do not mistake the mere absence of symptoms with true health. As you probably know, how you feel is a poor indicator of true health. No doubt you've heard of people who have undiagnosed tumors, cavities and heart disease yet claim to have "felt fine" for years. Just like you cannot feel cholesterol in your arteries, you usually cannot feel subluxations. Remember that only 10% of your spinal nerves can feel pain, and that your nerve function can be as much as 60% impaired without any symptoms whatsoever.

**Maybe you feel worse**-if so, don't be alarmed. Just like your body becomes sore when faced with a new exercise regimen, it may take time to adapt to chiropractic adjustments.

The bottom line is that corrective chiropractic care requires time. Just as it took time for your body to deteriorate into its present condition-it will take time to heal and return to normal function.

If you remember, our primary concern is to restore normal function to the spine and nervous system. Normal function means normal movement of the spine, normal nerve transmission, and normal function of all other body systems. In other words, the goal is for your body to work *the way it's supposed to work*. Another objective of corrective care is to slow, stop and reverse the degeneration or arthritic changes that have occurred to your spine. We want to see you attain your optimal health level.

Maybe there are other reasons why you discontinued your care. If so, please check one or more of the following:

Financial                       Insurance problems                       Staff problems  
 Schedule                       Unhappy with care                       Comments/Other: \_\_\_\_\_

I'm sure there are many things we can do together to overcome these obstacles. Accept this letter as an invitation to come back to \_\_\_\_\_ Chiropractic so that we may review your care and/or finances with you. I believe once we reach an understanding, we can get down to the important business of your health. Please take the time to let us know why you have discontinued care or call for an appointment today.

Yours For Better Health,

& the team at